



Facilities Department  
1000 W. Foothill Blvd., Glendora, California, 91741 (626) 914-8690

April 3, 2006

To Whom It May Concern:

Ms. Tamara Ganev, Principal for Alliance Consulting Engineers, Inc., has served as Citrus College's principal mechanical engineering consultant for the past several years. She has been responsible for assessing and redesigning our campus wide energy management system, preparing construction documents for a variety of HVAC upgrades to building systems and for offering technical assistance and guidance on a variety of energy efficiency projects. In all of these endeavors, Ms. Ganev has proven to be the consummate engineer – analytical, objective and thorough. She consistently provides us with the unvarnished facts we need to make informed decisions, while providing us with the engineering options and solutions we need to get the greatest value for our dollar. She tells us what we need to hear, not what we want to hear. And that makes all the difference.

Over the past year, Alliance Consulting Engineers, Inc. has completed a detailed analysis of four major building systems on our campus and produced construction documents to convert these systems to direct digitally controlled VAV systems. While the design effort for these projects focused on energy efficiency, it soon became clear that logistical factors such as equipment size and weight limitations, system down-time and construction scheduling posed significant challenges. Faced with these challenges, Alliance Consulting Engineers partnered with the college and our mechanical contractor to select and size equipment and phase the work to both accomplish design goals and allow for effective and timely execution of the work. On this project, as on all the other projects they have done for us, Alliance Consulting Engineers produced a clear, comprehensive document package that addressed every aspect of the job.

On this job, as well as many others, Alliance Consulting Engineers has conducted energy efficiency modeling, calculated savings, provided construction cost estimates and completed all the necessary forms and application materials for a variety of incentive programs.

In all of their work for us, Alliance Consulting Engineers has proven to be an able and dependable partner. They employ a hands-on approach unmatched by any other engineering consultants we have used. These people are not afraid to get dirty; when site investigation and analysis calls for it, they roll up their sleeves and do whatever it takes to gather and analyze information. They take complete ownership of their projects, managing them in person, on the job, keeping the college's best interests at heart. Their punch list inspections are thorough and timely, and they insist on the quality and attention to detail called out in their plans. They consistently meet project schedules and produce plans and specifications of superior quality.

I recommend Alliance Consulting Engineers Inc., without reservation, to any college or university looking for a mechanical engineering consultant who will serve as a true partner, committed to energy efficiency and real world design solutions.

Sincerely,

Michael J. Harrington  
Director of Facilities and Construction

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